

Robert LaPalme

From: Doctoroff, Dan [DDoctoroff@cityhall.nyc.gov]
Sent: Friday, June 30, 2006 5:27 PM
To: Seth Pinsky
Subject: Re: Quick Yankees Follow-Up

Let's not give. I don't trust him.

-----Original Message-----

From: Seth Pinsky <spinsky@nycedc.com>
To: Doctoroff, Dan
Sent: Fri Jun 30 17:05:06 2006
Subject: FW: Quick Yankees Follow-Up

Sorry to bother you on this, but I wanted to see if you had any thoughts. I have actually been thinking about it and am not sure why we should give the Yankees anything more than we offered (i.e., 250 spaces as long as they don't interfere with our \$3.2MM annual rent). The only reason I would say that we should just accept it (or go back with something close) is that, if we agree to this, I think we're basically done with the Yankees. As I mentioned earlier, it comes down to how much we're willing to rely on Randy's word.

From: Seth Pinsky
Sent: Thursday, June 29, 2006 8:13 PM
To: Dan Doctoroff @ Cityhall
Subject: Quick Yankees Follow-Up

I spoke to Randy, who said that, if we want a deal on the suite, he wants 250 spaces. In exchange, though, he said he would give us his word that if we have problems with the parking because of the spaces (including losing any of our \$3.2MM), he'll "work with us to figure out how to fix the problem". Separately, he said that he can't tie the TV station to this deal. But, he is interested in moving it to the Bronx or Manhattan and is willing tomorrow to set up a kick-off meeting to explore this. Because we're a little in the dark on the true economics of these garages, I'm just not sure how important these spaces are. I think it comes down to how much you trust Randy's word. Maybe we can go back to him and suggest 150 or 200 spaces, with our word that we'd get him the additional spaces if the economics of the deal allow it (on their own or with the "other solutions" that Randy claims to have).